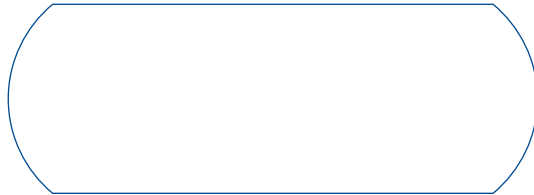


## Solutions for supplementary pension scheme



On request also available in French or in German.  
Sur demande disponible aussi en français ou en allemand.  
Auf Anfrage auch in Französisch oder in Deutsch verfügbar.  
Non contractual document.



VIE

Äert Vertrauen a sécheren Hänn

Prepare for your retirement today



Solutions for supplementary pension scheme





## Foyer Vie, your special partner for your supplementary pension scheme

Thanks to the quality of its services, **Foyer Group** is now in a leading position on the Luxembourg insurance market. Recognised for its know-how, its network of agencies is renowned for its availability and the quality of its advice.

With its long experience, **Foyer Vie** offers a comprehensive range of life insurance products tailored to meet your expectations, without forgetting the most important factor for an insurer: your security and that of your nearest and dearest.

To prepare for your retirement, this brochure provides you with an overview of our savings solutions. Your agent will be pleased to give you vital assistance in choosing the best solution according to your personal situation and your objectives.

### 60, retirement age

Retirement from working life does not mean retiring from active life. You want to reap the rewards of a working life in order to do all those things you were unable to before: family, leisure, travel, etc.

But all this has a price. You realise that there is a substantial difference between your income when you have retired and the salary that you received before. To go without some of your resources overnight is not easy, just when you have a lot more time.

We recommend you to prepare for your retirement today.

## Let's talk about future

The demographic statistics are worrying. Although the increase in the population will put off the day when this happens, there will certainly be a gradual dismantling of the State pension system in its present form (commonly called the first pillar) because:

- the increase in life expectancy is leading to an inversion of the age pyramid. A decreasing number of working people have to support a growing number of retired people;
- today, the retired can enjoy their retirement for a longer period, which increases the burden on pension funds;
- the length of studies and vocational training has increased. Consequently, late arrival on the labour market delays the beginning of individual social security contributions.

In conclusion, the working population is decreasing whilst the number of retired people is increasing and this trend is compromising the stability of the system for the financing of State pensions.

## The three pillars of the pension system

On the question of retirement pensions, reference is usually made to three pillars:

- First pillar: **State pension**, paid by the social security system. The Luxembourg State adopts the principle of **distributive pensions**: today's working population pays for today's retired population. But this system is gradually reaching its limits and the accumulation of sufficient reserves to guarantee the pensions of future generations is becoming increasingly difficult. Consequently, the Luxembourg State now favours the development of the second and third pillars.\*
- Second pillar: **supplementary pension, provided by companies for their employees.\*\***
- Third pillar: **private supplementary pension for individuals for their own needs**; it is our offer in this respect that is set out on the following pages.

\* see advantages on the last page.

\*\* see the **Foyer advantis** group life insurance solution; for more information, visit our site [www.advantis.lu](http://www.advantis.lu) or contact your agent.





## Prepare for your retirement with flexibility

**zenith60** is a flexible supplementary pension scheme with a guaranteed return and is tax-deductible in accordance with Article 111 of the Income Tax Law.

**zenith60** allows you to build up a retirement savings capital available at the real age when you retire.

If you die before reaching retirement age, a death benefit is payable to the designated beneficiary.

The death benefit grows linearly with the duration of the contract to reach the savings capital at term.

You can also opt for a survivor's benefits pension for your spouse. In this case, when you die it is your spouse who continues to receive the pension (or a percentage of it to be determined by you) until the end of his/her life.





### Profitable

You enjoy a guaranteed rate of interest, plus an annual bonus taking account of the trend on the financial markets.

Your premiums are tax-deductible in accordance with Article 111 of the Income Tax Law.

### Secure

**zenith60** provides for two protection possibilities to ensure your family's security. A death insurance of a minimum 25% of the capital insured is provided automatically. Depending on your family situation, you can also choose a death insurance of 100% of the savings capital for which you have opted.

### Flexible

Today, you do not yet know at what age you will be retiring and how your savings potential will develop over the years to come

With **zenith60**, your contract normally reaches term at the age of 60. But you can choose to benefit from your savings before that age if you take early retirement, or to carry on saving until you are 65. Even better, as from the age of 60 you can demand partial reimbursement of your assets, to finance a particular project for example.

When your contract reaches term, you will be able to choose from among several solutions:

- full reimbursement,
- reimbursement in instalments,
- a life annuity.

Lastly, with **zenith60**, you have an additional possibility of reaping the rewards of your savings: you withdraw part of the accumulated savings when the contract expires and you let the rest bear fruit for a few more years.



## Prepare for your retirement by investing in the stock exchange

**horizont60 invest** is a supplementary pension scheme linked to investment funds fed by periodical payments, specially designed to meet the requirements of Article 111 bis of the Income Tax Law.

When you reach retirement age (60 at the earliest, 75 at the latest), you receive the capital in the form of a monthly life annuity.

You can opt for a survivor's benefits pension for your spouse. In this case, when you die it is your spouse who continues to receive the pension (or a percentage of it to be determined by you) until the end of his/her life.

Finally, you can have part of the capital freely available, limited to 50% of the total.



If you die before you reach retirement age, the accumulated savings are paid to the designated beneficiary.

In the event of disability or serious illness, payment of your pension may be brought forward to before retirement age.

### **Benefit from the returns of our investment funds**

**horizont60 invest** is linked to the **Foyer Selection** customised funds which invest in shares and bonds according to the profile that you select. Our financial specialists handle their day-to-day management with a concern for a balance between performance and prudence. As you approach retirement age, your

savings are gradually reoriented towards bond-dominated funds so as to limit exposure to market risks. This protection is managed by **Foyer Vie**, without any intervention being necessary on your part.

### **Additional tax advantage**

The tax-deductible ceiling varies between 1,500 € and 3,200 € depending on your age. You thus optimise your investment.

### **Free choice of beneficiary of the death benefit**

In the event of premature death, the accumulated savings go to your inheritors or any other beneficiary that you have selected.



## Prepare for your retirement with a guaranteed return

**horizont60 capi** is a supplementary pension scheme with a guaranteed return, fed by periodical payments, and is specially designed to meet the requirements of Article 111 bis of the Income Tax Law.

When you reach retirement age (60 at the earliest, 75 at the latest), you receive the capital in the form of a monthly life annuity.

You can opt for a survivor's benefits pension for your spouse. In this case, when you die it is your spouse who continues to receive the pension (or a percentage of it to be determined by you) until the end of his/her life. Finally, you can have part of the capital freely available, limited to 50% of the total.

If you die before you reach retirement age, the accumulated savings are paid to the designated beneficiary.





In the event of disability or serious illness, payment of your pension may be brought forward to before retirement age.

### Guaranteed return

**horizont60 capi** is a supplementary pension scheme with a guaranteed return, which ensures stability for long-term savings. This return is increased by profit-sharing, to allow you to build up a supplementary pension with total financial security.

### Additional tax advantage

The tax-deductible ceiling varies between 1,500 € and 3,200 € depending on your age. You thus optimise your investment.

### Free choice of beneficiary of the death benefit

In the event of premature death, the accumulated savings go to your inheritors or any other beneficiary that you have selected.



## Prepare for your retirement in total security

**horizont60 protect** is a supplementary pension scheme with a guaranteed return to enable you to prepare for your retirement whilst protecting your family, coupled with an advantageous tax deduction.

When you reach retirement age (60 at the earliest, 75 at the latest), you receive the capital in the form of a monthly life annuity.

You can opt for a survivor's benefits pension for your spouse. In this case, when you die it is your spouse who continues to receive the pension (or a percentage of it to be determined by you) until the end of his/her life.

Finally, you can have part of the capital freely available, limited to 50% of the total.

In the event of premature death, at a time when the accumulated savings are not yet very high, a death capital equal to the guaranteed savings capital is paid to the designated beneficiary.

In the event of disability or serious illness, payment of your pension can be brought forward to before the age of 60.

### Guaranteed return

**horizont60 protect** is a supplementary pension scheme with a guaranteed return, which ensures stability for long-term savings. This return is increased by profit-sharing, to allow you to build up a supplementary pension with total financial security.

### Additional tax advantage

The tax-deductible ceiling varies between 1,500 € and 3,200 € depending on your age. You thus optimise your investment.





### Free choice of beneficiary of the death benefit

**horizont60 protect** allows your inheritors or any other persons that you are free to choose to receive a capital equivalent to the savings capital provided for in the contract in the event of death of the insured before the contract reaches term. Payment of this capital brings the contract to an end.

### protect+ option

This option allows the amount of capital paid to the beneficiaries in the event of death before the contract reaches term to be adapted:

- Death resulting from illness: the capital provided for in the contract;
- Death by accident: twice the capital provided for in the contract;
- Death through road accident: three times the capital provided for in the contract.

Finally, if you were to be declared to have a total occupational disability before the age of 60 (50 if the disability is the result of an illness), **Foyer Vie** takes over payment of the premiums until the contract reaches term.

## Favourable taxation

### Tax scope of the products presented

	Article 111	Article 111bis
zenith60	•	
horizont60 protect	•	•
horizont60 protect +	•	•
horizont60 capi		•
horizont60 invest		•

#### Article 111

Under the terms of Article 111 of the Income Tax Law, it is possible to deduct the premiums paid under a life insurance contract from the taxable amount, as special expenses. The amount deductible in this respect is limited to 672 € per person forming part of the household.

#### Article 111 bis

The State has introduced provisions aimed at encouraging the establishment of supplementary pension schemes. Article 111bis of the Income Tax Law provides for deductions from the annual taxable income. The tax-deductible ceiling depends on the age of the policyholder at the beginning of the tax year.

The table below gives the annual amount deductible individually:

Age at the beginning of the year	Maximum annual amount deductible
under 40	€ 1.500
from 40 to 44	€ 1.750
from 45 to 49	€ 2.100
from 50 to 54	€ 2.600
from 55 to 74	€ 3.200

This deductibility and the maximums only apply to the part of the premium necessary to finance the retirement aspect of the contract. The balance of the premium, which finances benefits in the event of death or disability, can be deducted above this level, within the fiscal framework of Article 111.

